




consult.
by momentum

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About consult

In 2019, two ambitious young professionals, Vogan Von Staden and Calvin Leppan, had a vision to create a brokerage that would become the preferred advice and service provider for the leading engineering firms in South Africa. With a background in finance and a passion for engineering, mining and renewable energy, they began offering tailored financial solutions for this niche clientele. Having previously worked together at large financial institutions they combined their financial acumen with their knowledge of the industry, and today, the brokerage offers tailored financial advice and services specifically designed to meet the unique needs of this industry.

Services offered:

We have contracted with over 130 financial product providers and offer many products/services in combination with professional advice, including but not limited to:

- Property Development Bonds
- Bid Bonds
- Performance Bonds
- Advance Payment Guarantees
- Retention Bonds
- Contractors/Plant All Risk Insurance
- Liability Cover
- Professional Indemnity Cover
- Commercial Insurance (Fleet, Buildings, Plant & Equipment)
- Employee Benefit Schemes
- Pension/Provident Funds

Industries you market to

When it comes to financial services, we can cater for all industries. However, our financial advisers mainly focus on providing financial advice in the engineering sector seeing as it requires a certain aspect of specialization. Construction, mining & energy is our game.

Points of Differentiation:

We are a large, corporate backed broker house which gives us many advantages in comparison to the average brokerage in the market. Many reputable insurers treat us and our clients as a key account seeing as we place a lot of business with them as a huge group.

Something to keep in mind:

We've assisted with project values in excess of R10 billion across Africa. We're not restricted when it comes to values, insurers, or guarantors. Even though we're backed by a huge, listed company, we don't apply a corporate mindset at all. We like to take a personal approach when it comes to developing financial solutions for our clients according to their specific needs. In our offices, you're not just a number. You are family.

Where do you have Branches?

We have over 200 franchises across the whole of South Africa, and clients everywhere in Africa.