

JEANIQUE PRETORIUS



ACCOUNT EXECUTIVE

How long have you been with L2B and what do you do here? I started at L2B in November 2019 as Account Executive in the KZN region. My 3 years with Leads 2 Business has been the most fulfilling time in my career.

Give us insight into your day to day? Coffee first thing every morning to start my day, after getting my son ready for school, I then check my emails for any queries and which areas I am off to for the day. I'm on the road going to see my clients for training and new potential client presentations. Afternoons are mostly spent completing admin tasks.

What do you enjoy most about your job/L2B? Each and every day is different, the day brings new people, familiar faces and client queries to assist with. My Favorite part of my job is hearing when a client successfully secured a job through the lead received from L2B.

What is the best career lesson you've learned so far? Don't stress over the things you can't change and work hard on the things that you can change.

What is your biggest achievement to date - personal and/or professional? My son will always be my greatest achievement. Seeing him grow into a kind and caring person is my life's goal.

Highlights from your time at L2B so far? Winning Top Sales of the Month Award

Three words to best describe you: Kind, Soft and Caring

How do you define success? I define Success in different way. At work; it is achieving goals and client retention. Personally; it is feeling content with where I am in life.

What do you like to do when you aren't working? I'm either in the Kitchen making a delicious meal, I enjoy finding new series to watch or playing board games with Jay, We are building a big collection of board game and its one of our favorite things to do as a family.

What's something most people don't know about you? My preferred choice of drink is Whiskey and I collect old Books.

What's the most interesting trend you see today? The confidence that people have these days to go out and not conform to what society wants us to be. We are more open to accept others in every possible way, the non-judgmental trend can stay.

Do you have a favorite website/blog/app? Instagram, but it changes all the time, I try not spend too much time on the Internet.

Favourite song: W.I.T.C.H by Devon Cole

Favourite series: Schitt's Creek (Can re-watch this every weekend)

What did 2020 teach you? Confidence can take you further than most things. Life is too short to not do what you really want to do; buy that Egyptian Cotton and get a house by the beach.