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#SaveWithnetVendor

netVendor

Didier Macquet-Maurel, Managing Director, netVendor (Pty) Ltd

A little about yourself:

I began my career with netVendor in 2017. Every day, I strive to improve our company and work environment. I am Fluent in English and French. I am a Mauritian and hold a BCOM Degree in Business Management and PRINCE2 Project Management. In the last three years, I have managed to lead us to new heights and are blessed to be where we are today.

Company and Job Description:

netVendor is a private utility company providing SMART Metering & Monitoring Solutions across the Southern Hemisphere. With over 18 years experience in the industry, our clients will save money through the use of SMART devices, gain access to innovative products, and receive friendly service from our dynamic team. As a managing director, I have many responsibilities and wear many hats in the company. My main focus is to lead and direct the company to a brighter future. Our company offers many different products and solutions that caters specifically to our customer needs. Our purpose is to provide innovative technology and solutions to make lives better and simpler, with transparent, insightful information that will give you the ability better manage resources to be more cost effective and sustainable.

Our focuses are:

- SMART Monitoring Solutions to manage utilities
- SMART Metering Solutions.

When & Why you joined L2B?

netVendor has been part of Leads 2 Business since 2015. Leads 2 Business provides professional opportunities in many different areas which gives a company like netVendor the opportunity to grow and offer our products and solutions.

How do you use L2B for business?

Our commercial team and sale representatives use L2B to look for upcoming projects in their areas and they will be in contact to see how we can offer our services and solution. We focus on new developments from L2B.

Accomplishments you are the most proud of?

- We launched our own Mobile App with a variety of purchase options in 2018.
- We launched our new Utility management platform in Namibia in 2021
- We are GDPR compliant
- We are STS2 Compliant.



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