

BIANCA EDGCUMBE

LEADS 2 QUOTES ASSISTANT



How long have you been with L2B ? I started at L2B in May 2013 in the Daily Tenders Africa Department. I was promoted to the Leads 2 Quotes Department in September 2016. I was terrified but I knew the only way to get over my fear of this department was to get stuck in to it and now I absolutely love it!

Give us insight into your day to day? My day starts off with a good cup of coffee and peanut butter toast, then I check emails and get straight into bills, requesting them, converting, trading and uploading them, liaising with our contractors and dealing with queries they may have and any other subscribers.

What do you enjoy most about your job? The rush and deadlines we have to get bills done, I love working under pressure.

What is the best career lesson you've learned so far? Always strive to be the absolute best you can be. And whatever you are going through personally, to try your best for it to not get in your way of achieving your professional goals.

What is your biggest achievement to date? Personal: I foster dogs for a rescue organisation and seeing those babies go to loving happy homes and grow into big strong dogs is an amazing achievement for me, knowing that I played a small part - nothing beats it. Professional: Winning Voice of the Company in 2016 (which was a very difficult year for me personally) and Retention Award in 2019.

Highlights from your time with L2B so far? So many, but definitely my voice being used when you phone into Leads 2 Business - quite cool. Our year end functions is also definitely something that we all always look forward to and winning my awards.

Three words to best describe you: Loyal, Compassionate and Stubborn.

How do you define success? A lot of people would define success as having lots of money in the bank, but for me money doesn't buy happiness...my success is having people in my life who love and support me and creating a family of my own.

What gets you out of bed in the morning? My 8 dogs :)

What do you like to do when you aren't working? Our lives revolve around our dogs, so we spend a lot of time with them. Also love visiting and trying out new coffee shops - we love coffee.

What's something most people don't know about you? I am petrified of the dark.

Do you have a favorite website/blog/app? Pinterest.

Favourite song: Not a specific song but I love Hillsong and Elevation Worship.

Favourite movie: Homeward Bound and Dirty Dancing

What did 2020 teach you? To never be too comfortable and to support people around you - we don't realise how people around us also struggle, take the time to check in. The most important: how powerful prayer is!