

PAULINE RAINBIRD

TENDERS AFRICA DEPUTY HEAD OF DEPARTMENT



How long have you been with L2B ? I have been working at L2B for over 10 years, I started in March of 2011 in the Africa Department, and then in 2015 I was promoted to Deputy Head of Department in Africa and I am still working in the Africa Department.

Give us insight into your day to day? I make an amazing cup of coffee to kick start my day, then I start to check my e-mails, go through my sources to download and save tenders from Kenya, Angola, Namibia and Eswatini, then start to add tenders for the rest of the day, and in between have queries from subscribers which I try to assist immediately.

What do you enjoy most about your job? I love to help our subscribers, when they need assistance, and be as efficient and friendly as possible.

What is the best career lesson you've learned so far? Try and be the best you can be.

What is your biggest achievement to date? Personal: After breaking my ankle very badly as I fell off my bike, and getting back on my bike within in a year and completing the Sani2C which is a 3 day stage race and believing in myself again. Professional: Receiving the Most Improved Award.

Highlights from your time with L2B so far? Riding the Sani2C and representing L2B and being part of the fun, busy and rewarding Golf Day.

Three words to best describe you: Friendly, Positive and Spontaneous

How do you define success? Doing something that you love doing and getting paid to do it.

What do you like to do when you aren't working? Cycling with my person, running and spending time with my family which includes my very special dachshunds, Norbert and Humphrey.

What's something most people don't know about you? When I was younger I had a few opportunities to travel, and I loved it. I have travelled to America - Pennsylvania, England, France - Paris, Sweden, Asia - Singapore, Thailand - Phuket, Zimbabwe, Eswatini, Mozambique, Zanzibar. I wish I could travel more. Maybe one day.

What's the most interesting trend you see today? E-Bikes

Do you have a favorite website/blog/app? Strava

Favourite song: The Cure - Pictures of You

Favourite movie: Dirty Dancing

What did 2020 teach you? That anything can happen.