

# CANDICE ERASMUS

SALES MANAGER



**How long have you been with L2B?** I have been part of the L2B family for 10 years already, started as an Account Executive in 2011 and was promoted to sales manager in 2013. I manage a team of amazing ladies while looking after my own client base.

**Give us insight into your day to day?** I am very much a morning person so always at the office early, admin out the way and then off to meet with clients or spend the day out with the Account Executives.

**What do you enjoy most about your job?** The Team of ladies I work with daily, watching them grow and achieve their own goals.

**What is the best career lesson you've learned so far?** When you find something you passionate about and enjoy doing don't see it as a job turn it into your career.

**What is your biggest achievement to date?** Winning the Amazing Race in my first year at L2B even with a late start, being promoted to Sales Manager and winning Retention twice which shows that my client relationship building is working.

**Highlights from your time with L2B so far?** Being rewarded for your achievements so, Shayamanzi Houseboat and the Drakensberg Year End Functions.

**Three words to best describe you:** Motivated, Happy & Caring

**How do you define success?** What you put in is what you get out.

**What do you like to do when you aren't working?** Spend time with family and kids, chill and watch Netflix.

**What's something most people don't know about you?** I enjoy watching contact sports with my husband.

**What's the most interesting trend you see today?** The impact Social Media has on children.

**Do you have a favorite website/blog/app?** Google - I google everything 😊

**How do you balance your career and family?** Always give 100% during the day, ensuring you get everything done you set out to do, in this way when you home with your family you focus can be on family time.

**Favourite song:** Kenny Rogers - The Gambler

**Favourite movie:** The Hangover

**What did 2020 teach you?** Life is unpredictable, enjoy each moment you don't know what the next day could hold.