



### Company Description:

ThermoWise Viessmann. We have become one of the country's leading suppliers of innovative energy saving solutions, specializing in Air to Water Heat Pumps, the design, supply and installation of all Hot and Cold water applications and offer mechanical turnkey solutions.

### When you joined L2B & Why?

We joined L2B in July 2020. L2B was highly recommended by my colleague, who has been using this system for many years to source new leads in the construction industry. The feature I enjoy most is the saved searches where I can easily access all the projects I am currently monitoring. I also like the feature whereby I get automatically assigned projects that meet my search criteria.

### Life Philosophy:

My life philosophy is based on a quote from Wayne Dyer: "If you change the way you look at things the things you look at change." Having a positive mindset with a calm outlook in life is what sets me apart and helps me achieve anything I set my mind to.

### Job Description:

I am responsible for sourcing and managing all projects within KZN, EC, WC and Africa.

My responsibilities include:

Relationship management, sourcing new projects, responsible for sales in the abovementioned regions.

### How do you use L2B For your business?

I use L2B to keep informed of the daily happenings within our industry. It's a great tool for sourcing new projects in the various regions. The information is detailed, accurate and reliable.

### Favourite thing about the construction Industry:

I enjoy the fast paced energy of the construction industry. It's rewarding seeing a project transform from inception to completion knowing I have been involved in the energy of the building and reducing the overall carbon footprint.



### Contact Details :

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