Angelique Pillay, Sales Executive and Training Facilitator

DURAVIT

A little about yourself.

I am a mom of 10 year old twins and therefore a master of making things happen. I'm not afraid of a challenge and I am hooked on Technology. **Company Description:**

Duravit offers the complete bathroom solution, focusing on Design, Quality, Technology and Service. Established in 1817, our more than 200 years of experience puts us top of mind when it comes to quality bathroom fittings. Duravit has developed products to cater for every market from hospitals to hotels and even YOUR next home. Check us out on <u>www.duravit.com</u> **When you joined L2B and why?**

We were looking for a reliable service / resource to further grow our business. We joined L2B about one year ago mainly for the reason that the ladies at L2B make a great effort to publish quality leads, and often their leads are first to be published.

How you use L2B for business?

1. Expand our contacts in Africa. 2. Helps us keep an eye on various projects in many countries without any effort, L2B sends me updates on projects that I monitor. 3. Easily find and group together contacts and projects in specific regions which assists with planning business trips etc.

Recent awards or projects?

There are so many projects that we are proud to be associated with. Just take a drive through Sandton and pick one of the stunning buildings... you are sure to find Duravit in the bathrooms.

Life philosophy:

I have learned that there's always a lesson in every experience, whether Good or Bad. It would be a wasted experience if you didn't grow from it. Learn from it and move on!

What's your most used emoji?

I love the rainbow emoji - it says a lot without saying a word.



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