

# CLAIRE DONALDSON

HEAD OF DEPARTMENT - TENDERS



**How long have you been with L2B and what do you do here?** I started at L2B on 02 February 2005. Back then it was known as Daily Tenders. I'm currently the HOD for Tenders. I source, manage and follow up on the publicly advertised tender notices available on the L2B website.

**Give us insight into your day to day?** The majority of my day is made up of sourcing tender notices, and ensuring they are added to our website and sent out at the end of each day, as well as assisting our subscribers with their queries.

**What do you enjoy most about L2B?** It would have to be the researching aspect of the work.

**What is the best career lesson you've learned so far?** Most situations/problems can be solved quite quickly if you ask the right questions, and focus on solving the problem. If you don't focus on the solution, you will always have the problem.

**What is your biggest achievement to date?** Professional: My length of service, especially when we get told constantly of the "job hopping generation". Personal: Work in progress.

**Highlights from your time with L2B so far ?** My colleagues. I've met some really awesome people at L2B. My time at L2B has allowed me to travel a bit (which I thought I'd never be able to do) and when we can safely do so, I'd like to travel some more.

**Three words to best describe you:** Introverted (to a fault), Conscientious and Stubborn.

**How do you define success?** Progress. As long as you are trying, and moving forward with the lessons learnt along the way; there's very few who can say you've failed. And if they do, they're really not worth listening to anyway.

**What gets you out of bed in the morning?** It's not that hard to get out bed each day. It's an opportunity not afforded to many.

**What do you like to do when you aren't working?** I enjoy reading, movies and just relaxing. I'm a homebody, so no gallivanting for me.

**What's something most people don't know about you?** I was born with a tooth.

**What's the most interesting trend you see today?** The perception that easy lives don't come from hard work.

**Do you have a favorite website/blog/app?** I tend to cycle through Facebook, Instagram and YouTube on repeat. Like checking the fridge to see if there's anything to eat.

**How do you balance your career and family?** I don't, quite frankly. The one is very much encroaching on the other.

**Favourite movie:** The Indiana Jones trilogy, always brings on the nostalgic feels.

**What did 2020 teach you?** People were the same before, during and after lockdown. Any sort of stressful situation just magnifies who people are already.