



## Terence Molefe - Tender Buyer

### Job Description:

My work entails pre-tender and post-tender buying by obtaining quotes from suppliers and sub-contractors. I need to attach the relevant project supporting documents such as specs and drawings that need to accompany the RFQs; checking that the quotes are completed as stipulated on the BoQ; Compiling a tender file and submitting it to the Estimator.

### When & Why did you join L2B?

We joined L2B in April 2019. L2Q is so useful for sending out requests, making follow ups with suppliers or subcontractors, adding any addendums and selecting favourite/reliable vendors on a list of particular trades.

### How do you use L2B for your business?

I use Leads 2 Quotes mainly for requested quotes from different suppliers and service providers for tender purposes. This becomes helpful when we tender in remote or unfamiliar regions. L2Q is very helpful to me as it can filter the vendors per trade and per specific region, CIDB grading and BEE levels that one requires.

### Favourite thing about working in the construction industry?

The construction industry is the backbone of any economy. It empowers different people, individually and collectively, and as a society.

### Something Lighthearted to Finish :

I was visiting a site once where we were doing some demolition work. After seeing the machine operator demolishing the building, it looked fun, yet scary at the same time. I asked if I could jump into the yellow 'toy' and the operator asked me if I would like to try my hand at it. Without hesitating, I said Yes, and after being shown what to do, and under his supervision, I had a chance to demolish some walls. It felt good being part of that noise and the dust!



### Contact Details :

#### Head Office Address:

Corner Strand (R102) and  
Wimbledon Roads,  
Blackheath, 7580

#### Telephone:

+27 21 9071300

#### Email:

[tmolefe@powergrp.co.za](mailto:tmolefe@powergrp.co.za)

#### Website:

<https://www.powergrp.co.za/>

