



## Janine Course - Professional Consultant

### Job Description:

Pelican Systems is a supplier and distributor of commercial and residential interior building solutions, including ceiling, partitioning, opening and flooring systems. I am responsible for assisting the Architects/Quantity Surveyors/Developers with specifying system solutions for their projects they are currently working on, as well as management of the specifications from design stage with the Architects to the completion of the project.

### When & Why You Joined L2B?

We joined in 2013 to generate leads from the projects at design stage so that we can contact the relevant professional involved in the project.

### How do You use L2B for your Business?

We use L2B to assist the sales team with projects that are going out to tender and also to get project leads as early as possible.

### Recent Projects?

Odyssey in Ballito.

### Favourite thing about the Construction Industry?

Working with the Professionals involved in the projects and knowing that I am trusted to be called upon for specifications is the ultimate reward. I love seeing the products I have specified being installed and it is really rewarding when the product installation meets the required performance criteria and both the professionals and their client is happy with the end result.

### Amusing Story to End:

I was part of the L2B testimonial video and while they were filming it, it came to my attention that my favourite word was ..."Ummm", while playing with my hair! After 10 takes, we finally got it right.



## Contact Details:

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