# **Featured Company**

# **CAPCO**

# **Barry Gould - Managing Director & Owner of Capco**

#### **About Me:**

I am happily married to my wife Ingy who has worked with me and helped build Capco from inception. I have a son and a daughter and five grandchildren. I love nature and enjoy gardening with indigenous trees shrubs and flowers. Birding is also a hobby and I have just started art lessons.

### **Company Description:**

Capco is an acrostic for ceiling and partition components and we stock and distribute a huge variety of C&P Products. It's Capco's 30th Anniversary and I have 47 years experience in C&P. All our products are carefully designed and selected to perform exceptionally well in all aspects of functionality including aesthetics, ease of installation, acoustics, fire-resistance, maintenance and longevity. We really enjoy satisfying our customers with excellent products at reasonable prices.

#### When did you join L2B and why?

We joined L2B on 21 November 2014 and have never looked back or for alternatives. Their information is up to date, accurate and provides us with all the leads and information we require to follow projects from inception to completion. This is important to us and facilitates keeping specifiers up to date with our innovative products.

### How you use L2B for your business?

This information is given to our specification representatives to follow up on specific projects where we think that ceilings and partitions are required with the view to promoting Capco products and assistance with design.

## **Recent Awards/Projects?**

Capco was in the top 5 Sanlam Entrepreneur of the Year Awards in 2016 for the way we conduct our business and our innovative products. We are most proud of our CKM metal tray ceilings installed in King Shaka International Airport, Bridge City Railway Station and S.A. Reserve Bank, Durban. We are very proud of to have supplied Daiken Acoustic mineral fibre ceiling tiles to hundreds of projects throughout South Africa.

#### What accomplishments are you the most proud of?

We really enjoy seeing a well-designed, installed and aesthetically pleasing completed project, especially using our products. We strive to satisfy all people involved from Architects, to Quantity Surveyors, Developers, Main Contractors, Ceiling and Partition installers and the artisans that work with the product. Success is realising our full potential, providing an exceptional service and developing a happy relationship with our customers and staff.





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