

## CLIENTS

Client Employs Architect to  
draft drawings & specifications  
& QS to draw up BoQ

## ARCHITECT

Provides drawings & specifications  
for assistance in pricing BoQ

## CONTRACTORS

Returns completed tender  
document at close of tender

## QUANTITY SURVEYORS (QS)

Draws up BoQ

## SUPPLIERS/VENDORS/ SUB-CONTRACTORS

Submit Pricing

**LEADS<sup>2</sup>**  
**BUSINESS**

How Leads 2 Quotes Works

Leads 2 Quotes (L2Q) Bills  
Department obtain BoQ's  
and upload; and buyers  
send out Requests for  
Quotes (RFQ's) using the  
L2Q Pricing Platform.

## CONTRACTORS

Distribute Bill Extracts,  
Drawings & Specifications

