CLIENTS Client Employs Architect to draft drawings & specifications & QS to draw up BoQ **CONTRACTORS ARCHITECT** Returns completed tender Provides drawings & specifications document at close of tender for assistance in pricing BoQ LEADS2° BUSINESS How Leads 2 Quotes Works QUANTITY SUPPLIERS/VENDORS/ **SURVEYORS SUB-CONTRACTORS** (QS) Submit Pricing Draws up BoQ Leads 2 Quotes (L2Q) Bills Control List Department obtain BoQ's Department follow and upload; and buyers up on RFQ's by send out Requests for contacting Suppliers/Vendors/ Quotes (RFQ's) using the Sub-Contractors to L2Q Pricing Platform. confirm receipt of RFQ's & establish if they will be pricing. **CONTRACTORS** Distribute Bill Extracts. Drawings & Specifications